

**CENTRAL NEW YORK REGIONAL MARKET AUTHORITY  
QUARTERLY BOARD MEETING  
Tuesday, January 8<sup>th</sup>, 2019  
5:30 P.M.**

**PRESENT:** J. Musumeci, S. Ficken, R. Daratt, K. Batman, M.E. Chesbro, M. Mahar, J.A. Delaney, M. Broccoli, A. Emmi, C. Pratt, C. Nowak

**ABSENT:** M.J. Madison, D. Ross

**OTHERS:** Ben Vitale, Amanda Vitale, Greg Frigon, Jose Berenguer

The meeting was called to order at 5:37 PM by Board President: John Musumeci.

**APPROVAL OF AGENDA**

Resolved; a motion was made by M. Broccoli and seconded by K. Batman to approve the agenda. All in favor; no one opposed; no abstentions.

**APPROVAL OF PRIOR MINUTES**

Resolved; a motion was made by K. Batman and seconded by J.A. Delaney to approve prior minutes. All in favor; no one opposed; no abstentions.

**GOVERNANCE COMMITTEE PRESENTATION- JoAnn Delaney**

J.A. Delaney presented to the Board of Directors that the committee met and discussed the Executive Director leaving, and making a plan to moving ahead. They currently have one option to discuss with the Board of Directors, but will need to move to executive session to do so.

M. Broccoli requested that A. Vitale gather the email addresses of the Board Members and forward those onto S. Ficken.

Resolved; a motion was made by S. Ficken, and seconded by K. Batman to move out of regular session and into executive session in order to discuss the employment of a particular individual. All in favor; no one opposed; no abstentions.

Resolved; a motion was made by C. Pratt, and seconded by M. Broccoli to move out of executive session and into regular session. All in favor; no one opposed; no abstentions.

## BOARD DISCUSSION

B. Vitale presented to the Board of Directors about the idea of cold storage that was brought up at the last meeting. He presented that the cost to create and maintain such a facility would be quite high and would not leave a lot of room for profit given the size of what would be possible in our current buildings.

B. Vitale presented to the Board about his discussions with a representative that has interest in having a Taco Bell on the Market. The current location that is being considered is a 1.75 acre plot next to Buda's Meat and Produce. The plot that Wendy's sits on is 1.1 acres. If the Market were to have them develop and improve the area, it would be very similar to the arrangement that was made with Wendy's. B. Vitale estimates that this corner plot is valued at about 75%-80% of the value of the plot that Wendy's sits on, but that this would be a good location for this restaurant.

J.A. Delaney brought up a concern about the billboard that sits on that corner and accessibility. B. Vitale explained that the goal would be for Taco Bell to invest in improvements to that area, and that parking would also set the building back from the road some. This would actually lead to improved accessibility for the billboard.

M. Broccoli recommended that we should proceed with proposals on this project in order to produce new revenue.

J. Musumeci left at 6:01pm and asked that C. Pratt resume running the meeting in his place.

B. Vitale informed the Board of Directors that minimum wage had increased as of January first. This meant that a couple of the employees received a \$.10 increase in pay to make up for it.

M. Mahar asked about the Fresh Chicken Market. B. Vitale and M. Broccoli described to the Board of Directors how it has been going up there and what they have been seeing. Currently, they do not have a large selection as far as variety, but more varieties are being brought in soon. The chickens that they are currently selling are being brought in from Pennsylvania. There were multiple questions from various Board Members as to why they were not sourcing the chickens from somewhere more local. It was explained that this is because of the current relationships that they have. It will take time to establish new relationships with certified sources that can match the prices that they are currently getting.

J.A. Delaney asked if there had been any progress made on the Cortland County appointment to the Board of Directors. C. Pratt stated that he is still working on that, and will continue to do so.

J.A. Delaney stated that she would like the Board of Directors to remove D. Ross from his Chair positions. J.A. Delaney stated that she would like it added to the agenda to remove D. Ross from the Board of Directors, and to have the Board vote on Committees at the next meeting.

#### **NEXT MEETING**

The next meeting of the Board of Directors will be on February 12<sup>th</sup>, 2019 at 3:30 p.m.

#### **ADJOURNMENT**

Resolved; a motion was made by J.A. Delaney and seconded by S. Ficken, to adjourn at 6:15 p.m. All in favor; no one opposed; no abstentions.

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Maria Mahar, Secretary